



Seeing **is** Believing...

VIT provides a range of niche video surveillance products for governments and corporates





Ownership

- Established in 2002
- Founders retain around 40%
- Backed by a group of discerning private investors

Market Appeal

- Unique Technology
- Innovative, standout solution
- New paradigm for evidential quality imagery

The VIT Team

- David Wood – Executive Chairman
- Dave Harmon – CEO
- Alan Cropper – Finance Director
- Tom Knowles Jackson – Sales Director

Products & Services

- Long Range, Low-light & Low-visibility Video
- Installation Solutions

Products

- Longview 2 – Long range camera
- Equaliser RDK – Rugged deployable DVR
- Sharpview – InfinityLens technology
- DARKview – Ultra Low-light CCTV camera
- FOGview – Ultra High-contrast camera

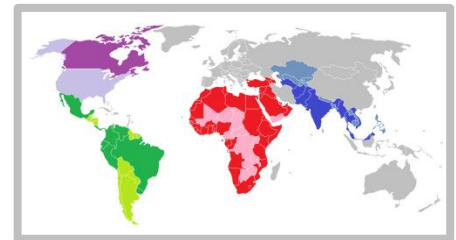
Installation Solutions

- CCTV
- Control Rooms
- Access Control
- RFID Tracking
- Integration
- Configuration
- Monitoring
- Maintenance

Sectors



Markets



Priorities:

Primary -
 Middle East & Africa
 South America
 North America

Secondary -
 Europe
 South Asia
 South East Asia

Flagship Product

LONGVIEW 2



- Visible Spectrum Long Range Surveillance
- 4 Cameras in 1 system
 - Colour Overview
 - Colour High-resolution Day Camera
 - Ultra Low-light Night Camera
 - Ultra High-contrast Fog Camera
- 100x Optical zoom
- Ultra Low-power

Longview 2 - Differentiators

- Visible Spectrum Long Range Surveillance
- 4 Cameras in 1 system
 - Colour Day & Night Overview
 - Colour High-resolution Day Camera
 - Ultra Low-light Night Camera
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- 100x Optical zoom
- Ultra Low-power



Non-Thermal Technology

Offers an evidential quality alternative to 'traditional' thermal systems.

4 Cameras in 1 system

With multiple sensors in a single 'head' Longview offers complete versatility for use in all weather and lighting conditions.

Ultra Low-Light

Longview 2 harnesses unique pixel-binning technology that makes it far more sensitive than other CCTV cameras

Ultra High-Contrast

Longview can penetrate significantly further and in lower visibility conditions such as fog, mist, rain and sand storms.

Ultra Low-power

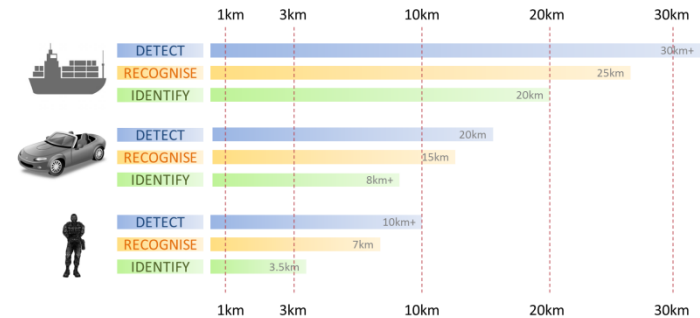
Longview 2 runs entirely off a 12V power supply.

Low Cost

Both CAPEX and through life cost of ownership are significantly lower than alternatives

100x Optical zoom

Longview offers pure high powered optical zoom which contrasts with the typical 36x zoom of CCTV competitors and offers extreme long range capability



Johnson's Criteria		Example
DETECT	An object is present	Pixels indicate an object
RECOGNISE	The type of object can be discerned	A person versus a car
IDENTIFY	A specific object can be discerned	A woman or a man

See what's
happening in
the dark....

3.5km



1.5km



3.5+km



1.5+km



With Longview 2

Too foggy...?

Ships in the fog in Panama Harbour

15 km



Overview Camera



Colour Camera (25x)



High-contrast Camera (25x)

Too sandy...?

The Burj Al Arab – in a 'Shamal' (Sand Storm)

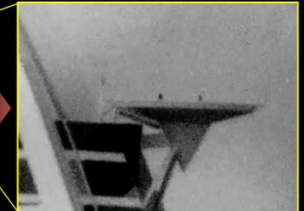
6.6km



Colour overview



High-contrast Camera (25x)



High-contrast Camera (95x)

Too dark...?

Footballers Under Floodlighting

2.5km



Colour overview



ULL Camera (25x)



ULL Camera (95x)

....not for Longview 2

2012

01

Shape

Establish a recognised position in the market as an effective alternative to thermal for long range surveillance. Shape the market by educating users and industry professionals. Direct sales make references, references open channels.

2015

02

Consolidate

Through channel partners, resellers and agents grow the customer base in core geographic regions.

2017

03

Grow

Through product development, partnership and acquisition, penetrate existing markets and diversify to gain market share in wider geographic regions.

Longview 2

In

San Francisco

January 2013



7km



4km



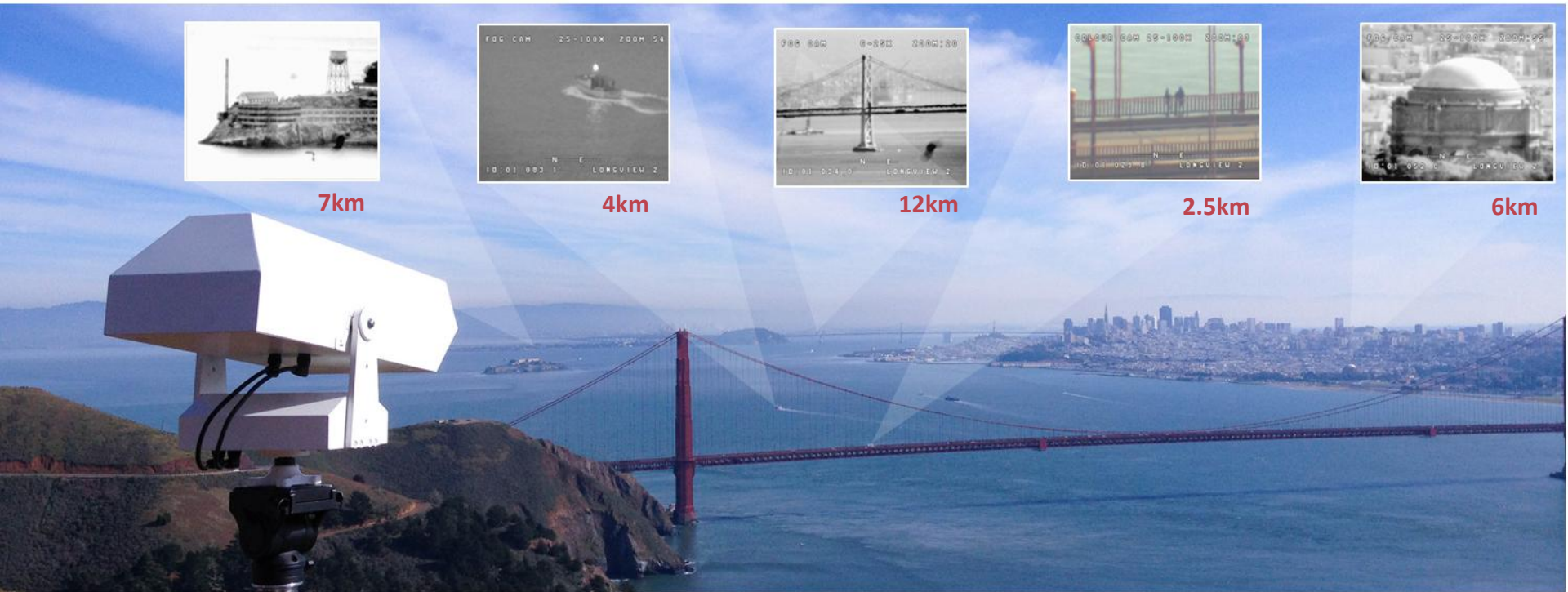
12km



2.5km



6km



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